

# Anna Maria Eades



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Anna Maria Eades, Senior Director for Gift Planning at the University of Florida Foundation, Inc., is a seasoned veteran with over 20 years of gift planning experience. Anna Maria actively and persuasively articulates Gift Planning benefits with a particular focus on charitable gift annuities. She creatively counsels in a collaborative, donor-centered manner to assist significant prospects and their professional advisors on tax-efficient strategies, assets and timing for philanthropy.

In partnership with the AVP/Sr. Philanthropic Advisor & Gift Planning Advisors they are tasked with an overall combined Gift Planning goal over \$100 Million annually. She is a member of the Senior Management Team and is assisting with the promotion of UF's \$3 billion Go Greater campaign.

Anna Maria was the Senior Associate Director in the Office of Gift Planning at the Johns Hopkins University from 1999 until June of 2015. Prior to that time, Anna Maria spent nine years in the banking industry in Baltimore, Maryland. Mrs. Eades earned a Bachelor of Arts degree from Goucher College.