



**John Erstling, Principal
Inspire Philanthropy**

John Erstling currently serves as Principal of **INSPIRE PHILANTHROPY**, a full-service consulting firm that helps non-profits reach and exceed their philanthropic potential and fulfill their important mission. With more than twenty years of professional experience in healthcare and education, John has served in leadership roles at several progressive institutions including Community Hospice & Palliative Care, Baptist Health, Emory University and The Bolles School. His focus on advancing philanthropy is derived from his passion to serve non-profits and guide them in creating more meaningful relationships that result in greater levels of investment. Over the course of his career, John has built, led and managed successful teams, introduced innovative fundraising programs, launched and completed successful capital campaigns, and deepened long-lasting relationships with board members, donors, corporate partners and volunteers. He has executed two highly successful comprehensive campaigns which raised \$28 million and \$110 million respectively in addition to leading multiple campaigns greater than \$1 million. John received a Bachelor of Arts degree in Economics and Environmental Studies from Emory University where he was a member of Phi Beta Kappa and Omicron Delta Epsilon. He also holds a Master's degree in Higher Education Administration from the University of Georgia.